Congratulations on choosing to participate in music least ! Music has been found to entitle lives of all who participate in its creation or in its enjoyment. When you choose to take music lessons, you are choosing to learn a skill that will benefit you and bring you joy your entire life! No price can be put on such a beautiful art as music. Yet, obtaining the skill will certainly require assistance from a professional—your music teacher.

Your teacher has chosen to make music their business and their occupation. As with any business, costs are calculated to both ensure that the highest quality product is given and that the business makes enough profit to continue providing their services.

## What does my yearly tuition cover?

All independent music teachers (IMTs) differ in methods of operation. However, the tuition of nearly all teachers covers the following:

☐☐ **Time spent with the student**Lessons, performance classes, group

lessons.

- Time spent in preparation for the student Trips to the music store, lesson planning, bookkeeping, development of curriculum, etc. It has been cited by professional music journals that for every hour enrolled in piano lessons, you are investing in at least 2 hours of the teachers time!
- Your teacher's training and experience
- Recital costs and preparations
   Programs, refreshments, facility rental.
- Professional organization memberships
  Memberships are maintained by the
  teacher to enhance their teaching skills
  and provide the student with opportunities
  for festivals, competitions, and
  performance events.

### □□ Professional journals

Publications to assist the teacher in keeping current on new teaching materials and trends.

### □□ Studio expenses

Copying, computer software, incentive programs, instruments, tunings, repairs, newsletters.

### □□ Music books and CDs

Materials purchased by the teacher to keep costs low for students.

# □□ Property taxes, self-employment taxes, insurance, business licenses, retirement

The IMT has no corporation to assist in providing health and life insurance by matching funds. Tuition helps cover the increased living costs of your selfemployed teacher.

### □□ Continuing education

Lessons and classes that keep the teacher current on methods and techniques

#### □□ Certification costs

IMTs pay to be re-certified every five years provided they have met all the continuing education and studio requirements. This keeps the teacher accountable to a professional organization.

### □□ Book and music club memberships

This enables many discounts to be passed to students.